



**GSA MOBIS Labor Categories and Rates
GS-10F-0474R
Executive Consulting Services**

Category	Duties/Project Function	Qualification(s)	Rate
Executive Director	Leadership and accountability for large and/or complex projects. Maintains relationships with senior customers to ensure customer satisfaction.	Advanced degree and 15+ years of government or private-sector experience in management consulting, large-scale program delivery, and overall program/project management.	\$296.61
Executive Psychology Consultant	Subject matter expert and delivery on the largest, most complex projects; coach and management consultant to the most senior customer executives.	Doctoral-level psychology degree and a business-related degree, with 10+ years combined practical experience in psychology and business consulting.	\$293.28
Senior Executive Consultant	Subject matter expert and delivery on large to mid-size and complex projects; coach and management consultant to senior customer executives.	Bachelor's degree and training in OD/CM, psychology, or coaching; 15+ years of management consulting to the government or private-sector.	\$244.40
Executive Consultant	Subject matter expert and delivery on mid-size projects; coach and management consultant to senior and mid-level customer executives.	Bachelor's degree and training in OD/CM, psychology, or coaching; 10+ years of management consulting to the government or private-sector.	\$205.30
Senior Consultant	Subject matter expert and delivery on mid-size projects; coach and management consultant to senior and mid-level customer executives.	Bachelor's degree and training in OD/CM, psychology, or coaching; 8+ years of management consulting to the government or private-sector.	\$175.97
Psychology Consultant	Subject matter expert specific to psychology and its application to individual and group performance; supporting coach and management consultant on projects.	Doctoral-level psychology degree with 5+ years practical experience in coaching or counseling, and practical experience in business consulting	\$171.08
Principal Consultant	Subject matter expert and delivery on mid-size projects; coach and management consultant to senior and mid-level customer executives.	Bachelor's degree and at least 6 years experience as a business-area consultant on government or private-sector projects and programs.	\$146.64
Associate Consultant	Subject matter expert and delivery on mid-size projects; coach and management consultant in small to mid-size engagements, or in support of larger efforts.	Bachelor's degree and at least 4 years experience as a business-area consultant on government or private-sector projects and programs.	\$127.09
Consultant	Subject matter expert and delivery on mid-size projects; coach and management consultant in small to mid-size engagements, or in support of larger efforts.	Bachelor's degree and at least 2 years experience as a business-area consultant on government or private-sector projects and programs.	\$92.87
Administrative Assistant	Provides meeting support; prepares graphical and related materials; types and edits letters, reports, and other documents; maintains files and reference materials.	At least 5 years of experience in performing various administrative functions.	\$58.66



**GSA MOBIS Labor Categories and Rates
GS-10F-0474R
Acquisition Consulting Services**

Category	Duties/Project Function	Qualification(s)	Rate
Executive Director/VP	Provides overall direction and leadership of the most complex projects and acts as principal liaison to coordinate resources and decision making to ensure the fulfillment of client needs, including planning, scheduling and implementation. Directs completion of projects within estimated time frames and budget constraints. Reviews work products for completeness and adherence to client's standards.	Possess a BA/BS degree in appropriate field with 20+ years of specialized experience in directing, planning, managing and supervising complex major programs and projects and coordinating resources.	\$332.82
Program Manager	Provides supervision of multiple complex projects and principle liaison responsibilities with client on all business, technical and cost matters for task project planning, scheduling and implementation. Directs completion of projects within estimated time frames and budget constraints. Coordinates project specific efforts and reviews work products for completeness and adherence to client's standards.	Possess a BA/BS degree in appropriate field with 12 years of specialized experience in directing, planning, managing and supervising complex major programs and projects.	\$163.05
Project Manager	Provides supervision of large and complex specific projects and principle liaison to the client. Interfaces with client on a day-to-day basis. Direct completion of project specific tasks within time frames and budget constraints. Manages day-to-day activities and reviews work products for completeness and adherence to client's standards. Delivers presentation and leads client meetings.	Possess a BA/BS degree in appropriate field with or higher with 10 years or specialized experience in directing, planning and managing complex programs and projects.	\$133.79
Senior Consultant/ Subject Matter Expert	Serves as senior principal technical analyst responsible for performing high-level analytical and operational task implementation including consulting, facilitation, surveys, integration, and training services.	Possess a BA/BS or MS degree or recognized subject matter expert with 12 years of specialized experience as a principal technical analyst for complex programs and projects.	\$205.92
Consultant/ Subject Matter Expert	Serves as a member of a team performing mid-level analytical assignments for implementation, including consulting, facilitation, surveys, training and integration services.	Possess a BA/BS degree with 10 years of specialized experience as technical analyst in the assessment, analysis and integration of complex programs and projects.	\$181.17
Subject Matter Expert	Serves as a member of a team performing mid-level analytical assignments for implementation, including consulting, facilitation, surveys, training and integration services.	Possess a BA/BS degree with 8 years of specialized experience as a technical analysis in the assessment, analysis, integration of complex programs and projects.	\$140.03
Senior Consultant	Serves as a member of a team performing mid-level analytical assignments for implementation, including consulting, facilitation, surveys, training and integration services.	Possess a BA/BS degree with 8 years of specialized experience in the assessment, analysis, and integration of complex programs and projects.	\$154.44
Consultant/ Sr Govt Proc SME	Serves as a member of a team performing mid-level analytical assignments for implementation, including consulting, facilitation, surveys, training and integration services.	Possess a BA/BS degree or higher with 7 years of experience in program, technical, and business analysis.	\$123.55
Program Analyst	Provides assistance in carrying out operational work, serving primarily as fact-finder and program analyst with the ability to provide research assistance under direction of technical staff.	Possess BA/BS degree with 7 years of program analyst and research experience.	\$91.54
Administrative Specialist	Serves as a member of a team performing mid-level research assignments and research assistance under direction of technical staff.	Possess AA degree or 2 years research experience or HSD/GED with 3 years of research experience.	\$26.41
Administrative Assistant	Provides assistance for preparing and incorporating graphical or print production, documentation and input from various sources for briefings, reports and task order deliverables.	Possess AA degree with 2 years experience or HSD/GED with 5 years administrative experience.	\$36.21

Customer Information

- 1. Special Item Numbers:**
 - 874-1 Consultation Services
 - 874-2 Facilitation Services
 - 874-3 Survey Services
 - 874-7 Program and Project Management
- 2. Maximum Order:**
 - \$1,000,000
- 3. Minimum Order:**
 - \$300
- 4. Geographic Coverage:**
 - USA
- 5. Point(s) of Production:**
 - USA
- 6. Discount from List Prices or Statement of Net Price:**
 - All prices herein are net.
- 7. Quantity Discounts:**
 - None
- 8. Prompt Payment Terms:**
 - 0% Net 30
- 9a. Government Credit Card:**
 - Accepted
- 9b. Credit Card Discount:**
 - None
- 10. Foreign Items:**
 - None
- 11a. Time of Delivery:**
 - As specified in negotiated delivery/task orders.
- 11b. Expedited Delivery:**
 - N/A
- 11c. Overnight/2-day Delivery:**
 - N/A
- 11d. Urgent Requirements:**
 - As specified in negotiated delivery/task orders.
- 12. F.O.B. Point(s):**
 - Destination
- 13. Ordering Address:**
 - Suntiva LLC
 - 7600 Leesburg Pike, Suite 440E
 - Falls Church VA 22043
 - ATTENTION: GSA Orders
 - Phone: 703 462-8470
 - Fax: 703 462-8477
 - Email: gsa-orders@suntiva.com
- 14. Payment Addresses:**
 - Mail Payments to:
 - Suntiva LLC
 - 7600 Leesburg Pike, Suite 440E
 - Falls Church VA 22043
 - ATTENTION: Payments

 - EFT Payments: Contact Suntiva
- 15. Warranty Provision:**
 - Provision for any appropriate and applicable warranties shall be specifically identified in individual delivery/task orders.
- 16. Export Packaging Charges:**
 - N/A
- 17. Terms and Conditions of Government Commercial Credit Card Acceptance:**
 - Suntiva accepts government commercial credit cards in accordance with government commercial credit card program guidelines.